



### Problems We Solve...

Dealing with a loved one's estate and personal items can be emotionally and physically difficult; and the process of downsizing can be just as taxing. We know that every family is unique; but there are some common issues most families face. Here are the (10) most common problems and how we can help!

- 1) **Overwhelmed!** The time has come where you are confronted with cleaning out a home. You're ready to go, you walk in the room and...don't know where to begin. We can help by meeting with you and evaluating the situation so that you can determine if you have the time and energy needed to complete the task.
- 2) **Hassle!** You are busy with work, family, friends...life! Auctioning unwanted contents seems like a hassle. We provide hassle free turn-key resolutions, taking care of things from start to finish and sending you guaranteed payment 10 days after the auction.
- 3) **Keep It or Sweep It!** Beware of tossing items too quickly. Part of the role of an auctioneer is to provide expertise in what does and does not have value and on current market trends. We handle 1000s of items each year and keep track of what is selling and what's not. Our goal is your goal – to achieve the maximum return for your items. We will meet with you and give you some guidance so you don't throw out a hidden gem!
- 4) **Yard Sale?** Many families want to get the process started quickly and hold a yard sale to try and clean up. Often the best items are sold (for a fraction of their fair market value) and you're left with non-saleable items. Because auction companies and consignment shops don't take yard sale left overs; you have few options – pay someone to haul the items away or take them to the landfill. Make a yard sale Plan B. Determine if selling at auction is the right way to go. If not and a yard sale is the best option, then check out our blog on yard sale-ing!
- 5) **Packing!** If you decide that you'll do the packing, there are a few things you'll need - boxes, newspaper, bubble wrap and packing tape. You can get free boxes at most state liquor stores. Make sure they have sturdy bottoms and closing tops. You can, also, use hand towels and linens to wrap. Pack heavy items on the bottom and fragile ones on top. If that sounds like a headache, no problem! We have skilled staff that come in, pack and sort everything. We provide all the supplies.
- 6) **Ready to Go....Now What?** Don't have a pick-up truck or trailer to haul your items? No problem, we provide pick-up service for those unable to move their items to our facility. We are fully licensed, bonded and insured; so you can have confidence that our workers are covered in case of injury and your items are covered in case of damage, loss or theft.
- 7) **Red Tape!** From firearms to fumigation and everything in between, over the last 50 years we've dealt with it. We are familiar with the local, state and federal regulations so you don't have to be. We are a licensed Federal Firearms Dealer, hold a fumigation license for bedding and upholstery, having working knowledge of EPA regulations and are licensed, bonded and insured.
- 8) **Need an Appraisal?** When settling an estate there are different situations that come up that may require an appraisal. Certain items may have been willed to family members and the attorney or trust officer for the estate may need to have those items appraised; or family members may wish to have mementos and, to make it fair and equitable to all, the family may decide to have those items appraised. Whatever the reason, our auctioneers can provide both verbal and written appraisals.
- 9) **Time!** Between work and family you don't have a lot of extra time. You want to realize the best return for the items but can't spend all day sitting at an auction. Good News! You don't have to! Items are photographed and we provide a variety of bidding options including absentee and phone bidding plus live and online bidding. We accept cash, personal checks and credit cards – so bidders have lots of options. And since auctions are held at our facility you don't have to worry about weather, insurance, staffing or clean-up.
- 10) **Gotcha!** You don't need any gotchas! You do need an upfront honest assessment and to know what are the true costs. We are transparent in our approach and our costs.

[Click here for our PDF on how to choose an auction company](#)